

Advanced Trailer Sales & Service Response

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CONTACT INFORMATION

Company

[Advanced Trailer Sales & Service](#) No Reviews

Email

brandon@advancedtrailer.net

Contact

Brandon Alustiza

Address

3931 N Wilson Way
Stockton, CA 95205

Phone

(209) 712-2555

Website

N/A

Submission Date

Mar 18, 2026 12:37 PM (Pacific Time)

ADDENDA CONFIRMATION

No addenda issued

QUESTIONNAIRE

1. Bid Requirements*

Pass Fail

Did you read through and confirm that you met all of the bid requirements?

Yes

Please Note: Responses to this question may be publicly displayed after the due date has passed.

2. Cooperative Participation Alliance Terms*

Pass Fail

The Master Agreement awarded under this Solicitation by County of Sacramento, will be made available to additional Participating Agencies ("PAs") on a local, regional, or national level. PA's may include, but aren't limited to, entities such as local governments, educational institutions, special districts or non-profits, that have joined together to leverage their joint buying power. These entities will operate under the same terms and pricing as Lead Procurement Agency (LPA), County of Sacramento, including Administrative Fee and Sales Reporting provisions. PAs may include but aren't limited to municipalities, counties, states, higher education institutions, public authorities, councils of government, regional governments, public health institutions, or other eligible public agencies, educational institutions and non-profit organizations.

The awarded vendor(s) are required to provide all services to Sacramento County. Ability to service PA's outside Sacramento County will not affect your ability to win this business.

Please download, complete, and upload the Cooperative Procurement Alliance Terms and Conditions document.

[SCOPA Cooperative Procurement Alliance Terms.pdf](#)

[SacCounty1.pdf](#)

3. Confidential Company Information (if applicable)

Pass Fail

The County will treat all information submitted in a proposal as available for public inspection once the County has selected a contractor. If you believe that you have a legally justifiable basis under the California Public Records Act (Government Section 6250 et. seq.) for protecting the confidentiality of any information contained within your proposal, you must identify any such information, together with the legal basis of your claim in your proposal, and present such information in this section as part of your response package. Click "File Upload" below to upload your confidential documents.

[SacCounty2.pdf](#)

4. Solicitation Exceptions*

Pass Fail

Please list all exceptions below referring to name of specific section and (where applicable) paragraph, subsection number, or other identifier. For each exception, please quote the statement(s) to which you are taking an exception, for reference during bid analysis. Exceptions considered excessive or affecting vital terms, conditions or specifications may reduce or eliminate your prospects for award.

Please include the following with every exception (if your company has no exceptions, type "N/A" in this field):

- 1. Page #
- 2. Section#/Title
- 3. Exception Description

N/A

Please Note: Responses to this question may be publicly displayed after the due date has passed.

5. Please confirm that your company will accept the County's contract terms and conditions.

Pass Fail

Confirmed

Please Note: Responses to this question may be publicly displayed after the due date has passed.

6. Minimum Insurance Requirements*

Pass Fail

Confirm that you have read and will comply with the County's Minimum Insurance Requirements.

Confirmed

Please Note: Responses to this question may be publicly displayed after the due date has passed.

7. Licenses and Certifications*

Pass Fail

Bidder confirms that it possesses all federal, state and local licenses and/or certifications necessary to provide the services as described in this RFB.

Confirmed

Please Note: Responses to this question may be publicly displayed after the due date has passed.

8. Shop Location*

Pass Fail

Bidder's shop must be located within Sacramento, Placer, Yolo, El Dorado, San Joaquin, Amador or Calaveras counties. Please provide the physical address of your shop.

3931 N Wilson Way

Stockton, CA 95205

Please Note: Responses to this question may be publicly displayed after the due date has passed.

9. References*

Pass Fail

Provide names, phone numbers and e-mail addresses of 3 references. The references should be from customers for whom you have provided the same or substantially similar type of services as described in this RFB.

Attached _ Exhibit C

10. Warranty*

Pass Fail

Please describe your warranty applicable to repairs and related work performed under the contract resulting from this RFB.

We follow the manufactures warranty on all parts and 90 days on labor.

11. Price Adjustments*

Pass Fail

Confirm that you have read and understand article 3. PRICING of the draft contract included with this RFB.

Confirmed

Please Note: Responses to this question may be publicly displayed after the due date has passed.

12. Percentage Shares of Regular Hourly Labor Rate*

Pass Fail

Indicate the percentage shares of your regular hourly labor rate that consists of labor, overhead, and fuel. Provide a percentage for each component separately. These percentages will be used as the weights for b, c, and d in the Price Adjustment Formula described in article 3.1.1 of the contract to evaluate any proposed increase to the regular hourly labor rate after the initial contract term.

\$120 per Hour

13. Percentage Shares of Hourly Travel Rate*

Pass Fail

Indicate the percentage shares of your hourly travel rate that consists of labor, overhead, and fuel. Provide a percentage for each component separately. These percentages will be used as the weights for b, c, and d in the Price Adjustment Formula described in article 3.1.1 of the contract to evaluate any proposed increase to the hourly travel rate after the initial contract term.

\$120. per Hour for Road Service

14. Percentage Shares of Mobile Hourly Labor Rate*

Pass Fail

Indicate the percentage shares of your regular mobile hourly labor rate that consists of labor, overhead, and fuel. Provide a percentage for each component separately. These percentages will be used as the weights for b, c, and d in the Price Adjustment Formula described in article 3.1.1 of the contract to evaluate any proposed increase to the mobile hourly labor rate after the initial contract term.

\$120 Per Hr plus 8% shop supplies. Portal to portal.

15. Risk Assessment Questionnaire*

Pass Fail

Please download the below documents, complete, and upload.

[Risk Assessment Questionnaire.pdf](#)

[RiskAssessment.pdf](#)

Please Note: Responses to this question may be publicly displayed after the due date has passed.

16. Supplemental Documents (Optional)

Please Upload any supplemental bid documents here, if any.

No response submitted

Please Note: Responses to this question may be publicly displayed after the due date has passed.

17. Contractor Certification of Compliance, part 1*

Pass Fail

WHEREAS it is in the best interest of Sacramento County that those entities with whom the County does business demonstrate financial responsibility, integrity and lawfulness, it is inequitable for those entities with whom the County does business to receive County funds while failing to pay court-ordered child, family and spousal support which shifts the support of their dependents onto the public treasury.

Therefore, in order to assist the Sacramento County Department of Child Support Services in its efforts to collect unpaid court-ordered child, family and spousal support orders, the following certification must be provided by all entities with whom the County does business:

CONTRACTOR hereby certifies that either:

(c) each Principal Owner (25% or more), does not have any existing child support orders; or

Please Note: Responses to this question may be publicly displayed after the due date has passed.

18. Contractor Certification of Compliance, part 2*

Pass Fail

New CONTRACTOR shall certify that each of the following statements is true:

1. CONTRACTOR has fully complied with all applicable state and federal reporting requirements relating to employment reporting for its employees; and
2. CONTRACTOR has fully complied with all lawfully served wage and earnings assignment orders and notices of assignment and will continue to maintain compliance.

NOTE: Failure to comply with state and federal reporting requirements regarding a Contractor's employees or failure to implement lawfully served wage and earnings assignment orders or notices of assignment constitutes a default under the contract; and failure to cure the default within 90 days of notice by the County shall be grounds for termination of the contract. Principal Owners can contact the Sacramento Department of Child Support Services at 1-866-901-3212, by writing to P.O. Box 269112, Sacramento, 95826-9112, or via the Customer Connect website at www.childsup.ca.gov.

Confirmed

Please Note: Responses to this question may be publicly displayed after the due date has passed.

19. Non-Collusion Affidavit*

Pass Fail

I state that I am authorized to make this affidavit on behalf of my firm, and its owners, directors, and officers. I am the person responsible in my firm for the price(s) and the amount of this proposal.

I state that:

1. The price(s) and amount of this proposal have been arrived at independently and without consultation, communication or agreement with any other contractor, bidder or potential bidder, except as disclosed below in the exceptions field (accept with exceptions).
2. That neither the price(s) nor the amount of this proposal, and neither the approximate price(s) nor approximate amount of this proposal, have been disclosed to any other firm or person who is a bidder or potential bidder, and that they will not be disclosed before proposal opening.
3. No attempt has been made or will be made to induce any firm or person to refrain from submitting a proposal on this contract, or to submit a proposal higher than this proposal, or to submit any intentionally high or noncompetitive proposal/bid or other form of complementary proposal.
4. The proposal by my firm is made in good faith and not pursuant to any agreement or discussion with, or inducement from, any firm or person to submit a complementary or other noncompetitive proposal.
5. My firm, its affiliates, subsidiaries, officer, directors and employees are not currently under investigation by any governmental agency and have not in the last five years been convicted of or found liable for any act prohibited by State or Federal law in any jurisdiction, involving conspiracy or collusion with respect to bidding on any public contract.
6. No current or previous employee of the County of Sacramento (employed by County of Sacramento within the last calendar year) has been involved or is currently involved in any manner, directly or indirectly, with bidder's response or considerations in responding to this request.

I understand and my firm understands and acknowledges that the above representations are material and important, and will be relied upon by the County of Sacramento in awarding the contract(s) for which this proposal is submitted. I understand and my firm understands that any misstatement in this affidavit is and shall be treated as fraudulent concealment from the County of Sacramento of the true facts relating to the submission of proposals/bids for this contract. Any violation of this certification shall render bidder's response invalid. In such a case, bidder's response will be immediately disqualified.

Confirmed

Please Note: Responses to this question may be publicly displayed after the due date has passed.

20. Procurement Opportunities Program - Local and Micro Business Preference

PURPOSE

The purpose of the Procurement Opportunities Program is to promote and enhance the utilization of local and small business enterprises in the County's procurement and contracting processes. Small businesses contribute to the overall economic health of the community. Therefore, government has a compelling interest to provide economic opportunity to small businesses. The economic health of the community is dependent upon an active and thriving business community, including both large and small

businesses. For this reason, the program is designed to provide procedural assistance and contracting information to any firm wishing to do business with the County. This program is not, however, intended to become a separate activity within the County's procurement and contracting process. It is intended to be an integral part of the County's standard procurement and contracting process.

INCENTIVES

Service and supply acquisition: For material, supply, construction and/or non-professional service contracts of less than \$1,000,000 processed through the Department of General Services, Contract and Purchasing Services Division, or through the Delegated Purchase Order (DPO) Program. The County of Sacramento will award a two-percent (2%) price or point micro-business preference to State Certified Micro-Business enterprises located within the Sacramento Regional Market Area (Sacramento, El Dorado, Placer, Sutter, Yolo and Yuba Counties), and/or a five-percent (5%) price or point local business preference.

The Delegated Purchase Order program (a delegated purchasing program utilized by department "DPO Buyers") includes a provision requiring the departments to obtain multiple quotes based on the dollar amount of the purchase. This program will eliminate the quoting requirement if the DPO Buyer issues a DPO to a certified micro-business in the Sacramento Regional Market Area. When obtaining multiple quotes, the DPO Buyer shall apply all applicable preferences stipulated in this program.

LOCAL BUSINESS PREFERENCE QUALIFICATIONS

Pursuant to Sections 2.56.420 and 2.56.440 of the Sacramento County Code, where applicable, a local price or point preference credit of 5% shall be granted to Local Business Enterprises on supply and non-professional service contracts of less than one million dollars (\$1,000,000) to business enterprises located within Sacramento County when evaluating bids for material, supply, construction, and/or non-professional services acquisitions processed through the Department of General Services, Contract and Purchasing Services Division or through the Delegated Purchase Order Program. In order to qualify for local preference, a vendor must meet all of the following criteria (as defined in SCC 2.56.420):

1. The business maintains its Principal Place of Business within the geographic boundaries of the County of Sacramento.
 1. Suppliers and professional truck drivers are not required to maintain their principal place of business within the County, but must maintain a Fixed Office within the County. Suppliers must also maintain a continuously stocked inventory within the County consistent with the type of goods for which the business is seeking a local preference. Professional truck drivers must also park their registered vehicles and trailers within the County when not under contract for use. The business may be required to submit to the County a copy of its rental or lease agreement evidencing its Fixed Office location.
2. The business must provide 50 percent or more of the contracted product from its own local inventory.
3. The business must possess a current County of Sacramento business license or a business license from a city within the County. If the business's Fixed Office is located in a city that does not issue business licenses, the business must be current with the city's business operations taxes or other business regulations.
4. The business has been established and conducting business activities in the County for at least six months preceding the due date of the bid/proposal for which a local preference is being sought. The business may be required to submit to the County evidence of its business activities within the Sacramento area during the preceding six months.
5. The business must have paid sales tax to either a city located within the County or to the County of Sacramento. The business may be required to submit to the County copies of its State of California Board of Equalization sales and use tax returns.

This preference shall also be provided to Sacramento Regional Market Area businesses that meet the criteria of a Local Business Enterprise for the county in which they are located, provided that:

1. Those criteria are at least as stringent as section 2.56.420(d); and
2. The county in which such businesses are located also provides pricing preferences to businesses located within Sacramento County.

Bidders claiming local vendor preference for any Request for Bid, Price Quote, or Request for Proposal must submit an Affidavit of Eligibility (see page 3) with their bid, quote or proposal response, unless an approved affidavit is already on file.

For questions or assistance relating to the County of Sacramento's Local Vendor Preference Policy, call the Contract & Purchasing Services Division at 916-876-6360 or visit our website at www.saccountyids.net.

Complete information regarding this program is located on the following website:

<http://www.dgs.saccounty.net/capsd/Pages/County-Purchasing-Code.aspx#2.56.410>

MICRO-BUSINESS PREFERENCE QUALIFICATIONS

Most County contracts are open to competitive bidding. It is the policy of the County to actively solicit participation by small business enterprises in its procurement and contracting activities. In order for the County to readily find small businesses to solicit, businesses should (1) be certified with the State of California, Office of Small Business and DVBE Services, or reciprocal agency, and (2) register with the State of California, Department of General Services.

The County will accept certifications from the State of California, Office of Small Business and DVBE Services, or reciprocating governmental agencies. The County will accept formal certifications from other agencies within the State of California for documentation purposes. For a firm to be eligible for a two-percent (2%) price preference, it must meet all of the following criteria (as defined in SCC 2.56.420):

1. formally certified micro-business,
2. independently owned and operated,
3. is not dominant in its field of operation,
4. has its Principal Place of Business located in the Sacramento Regional Market Area,
5. together with its affiliates, is either a service, construction, or non-manufacturing firm with twenty-five (25) or fewer employees, and
6. an average annual gross receipts of five million dollars (\$5,000,000) or less over the previous three years.

COMPLETE THIS SECTION IF YOU QUALIFY FOR AND WISH TO CLAIM A 5% LOCAL VENDOR PREFERENCE AND/OR A 2% MICRO-BUSINESS PREFERENCE (REFER TO PREVIOUS INFORMATION FOR QUALIFICATION REQUIREMENTS).

To claim the local vendor preference (5%), complete the items in sections 18 and 19 below. To claim the micro-business preference, complete the items in sections 18 and 20 below. To claim both preferences (7% combined), complete all sections 18 - 20. Incomplete forms may be rejected.

20.1. Does your company qualify for the Local Business Preference, and/or the Micro-Business Preference?*

Pass Fail

Select "Yes" if your company meets either of the local/micro business preference qualifications above.

If you selected "No" then the remaining questions do not require a response EXCEPT for the two (2) confirmations "Under penalty of perjury, the undersigned states that the foregoing statements are true and correct..."

Yes

Please Note: Responses to this question may be publicly displayed after the due date has passed.

20.2. Legal name of Business and Physical Address (Also Include Mailing Address if different).

Pass Fail

Enter the following information here:

- 1. Legal name of business
- 2. Physical street address, city, state & zip code
- 3. Mailing address (only if different from physical address)

Advanced Trailer Sales & Service LLC

3931 N Wilson Way

Stockton, CA 95205

Mailing address: PO Box 1988 Stockton, CA 95201

Please Note: Responses to this question may be publicly displayed after the due date has passed.

20.3. County and Year Business was Established

Pass Fail

- 1. County established:
- 2. Year established:
- 3. Business license number:
- 4. Business license issued by:

Established in 2000 in San Joaquin County Lic #31903

Please Note: Responses to this question may be publicly displayed after the due date has passed.

20.4. Does your business have more than one office in the State of California?

Pass Fail

If **Yes**, specify the office location considered as the *point-of-sale for sales tax purposes*:

- 1. Office Location: street address, city, state, zip code

No

Please Note: Responses to this question may be publicly displayed after the due date has passed.

20.5. For transactions which require sales tax, provide the Reseller Permit Number.

Pass Fail

Please enter the following information exactly as it appears on your permit:

- 1. Permit number
- 2. Company name
- 3. Street address, city, state, zip code

A. 97-658568

B. Advanced Trailer Sales & Service LLC

C. 3931 N Wilson Way, Stockton, CA 95205

Please Note: Responses to this question may be publicly displayed after the due date has passed.

21. Procurement Opportunities Program – Local Business Preference Questionnaire

21.1. Is your Principal Place of Business located within the geographic boundaries of the County of Sacramento?

Pass Fail

No

Please Note: Responses to this question may be publicly displayed after the due date has passed.

21.2. Does your business provide 50 percent or more of the contracted product from its own local inventory?

Pass Fail

Yes

Please Note: Responses to this question may be publicly displayed after the due date has passed.

21.3. Does your business possess a current County of Sacramento business license or a business from a city within the County?

Pass Fail

No

Please Note: Responses to this question may be publicly displayed after the due date has passed.

21.4. Has your business been established and conducting business activities in the County for at least six months preceding the due date of the bid/proposal for which a local preference is being sought?

Yes

Pass Fail

Please Note: Responses to this question may be publicly displayed after the due date has passed.

21.5. Has your business paid sales tax to either a City located within the County or to the County of Sacramento? Pass Fail

No

Please Note: Responses to this question may be publicly displayed after the due date has passed.

21.6. Under penalty of perjury, the undersigned states that the foregoing statements are true and correct. The undersigned also acknowledges that any person, firm, corporation or entity intentionally submitting false information to the County in an attempt to qualify for local preference shall be prohibited from bidding on Sacramento County products and services for a period of one (1) year.*

Confirmed Pass Fail

Please Note: Responses to this question may be publicly displayed after the due date has passed.

22. Procurement Opportunities Program – Micro-Business Preference Questionnaire

22.1. Is your business independently owned and operated? Pass Fail

Yes

Please Note: Responses to this question may be publicly displayed after the due date has passed.

22.2. Is your business not dominant in its field of operation? Pass Fail

No

Please Note: Responses to this question may be publicly displayed after the due date has passed.

22.3. Together with your affiliates, is your business either a service, construction, or non-manufacturing firm with twenty-five (25) or fewer employees? Pass Fail

No

Please Note: Responses to this question may be publicly displayed after the due date has passed.

22.4. Does your business have an average annual gross receipts of five million dollars (\$5,000,000) or less over the previous three years? Pass Fail

No

Please Note: Responses to this question may be publicly displayed after the due date has passed.

22.5. Provide the company's State of California Small Business Certification Number and expiration date. Pass Fail

N/A

Please Note: Responses to this question may be publicly displayed after the due date has passed.

22.6. Under penalty of perjury, the undersigned states that the foregoing statements are true and correct. The undersigned also acknowledges that any person, firm, corporation or entity intentionally submitting false information to the County in an attempt to qualify for local preference shall be prohibited from bidding on Sacramento County products and services for a period of one (1) year.*

Confirmed Pass Fail

Please Note: Responses to this question may be publicly displayed after the due date has passed.

PRICE TABLES

TABLE A - HOURLY LABOR AND TRAVEL RATES

Rates shall include all costs for labor, transportation, fuel, equipment and tools. Parts and materials excluded. Number of hours is provided for bid evaluation purposes only. Fuel surcharges and tariff charges shall not be allowed for the duration of the resulting contract. Hourly rates shall remain firm-fixed for the duration of the initial contract term.

Line Item	Description	Quantity	Unit of Measure	Hourly Rate	Total
1	Regular Hourly Labor Rate for In-Shop Repairs.	150	HR	\$120.00	\$18,000.00
2	Hourly Travel Rate to transport transfer trailers between County locations and bidder's shop location.	60	HR	\$0.00	\$0.00
3	Hourly Labor Rate for Mobile (On-Site) Repair Services.	60	HR	\$120.00	\$7,200.00

TABLE B - PARTS % DISCOUNT OR MARKUP

Indicate percentage discount or markup from manufacturer's list price for Peerless components. All parts and components shall be new and unused. Enter % value under the Percentage column and then indicate discount or markup under the last column. Enter "0" % if pricing is at list price. For bid comparison purposes, percentage discount

or markup will be applied to a cumulative list price value of \$45,000. Fuel surcharges and tariff charges shall not be allowed for the duration of the resulting contract. Percentage discount or markup shall remain firm-fixed for the duration of the initial contract term.

Line Item	Description	Cumulative List ...	Percentage	Discount, ...
4	Indicate percentage discount or markup from manufacturer's (Peerless) list price for parts.	\$45,000	25%	

TABLE C - MISCELLANEOUS CHARGES

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	No Bid	Comments
5	Hazardous Waste/Environmental Fee, if applicable.		EA			✓	
6	Other Fees, if any (Describe in comments field).		EA			✓	

TABLE D - MISCELLANEOUS CHARGES

Line Item	Description	Unit of Measure	% of Labor Total	No Bid	Comments
7	Consumables/Shop Supplies, if applicable (% of labor total).	EA	8%		