County of Sacramento
DGS: CAPSD - Procurement
Brandalyn Tramel, Purchasing Agent
9660 Ecology Lane, Sacramento, CA 95827

[BEACON HILL STAFFING GROUP, LLC] RESPONSE DOCUMENT REPORT

RFP No. 2022-RFP-0126

IT Staffing

RESPONSE DEADLINE: February 17, 2023 at 3:00 pm

Report Generated: Wednesday, October 14, 2026

Beacon Hill Staffing Group, LLC Response

CONTACT INFORMATION

Company:
Beacon Hill Staffing Group, LLC

Email:
jbarker@beaconhillstaffing.com

Contact:
John Barker

Address:
600 Coolidge Drive, Suite 100
Folsom, CA 95630

Phone:
(770) 722-0435

Website:
www.beaconhillstaffing.com

Submission Date:
Feb 16, 2023 11:35 AM (Pacific Time - Los Angeles)

ADDENDA CONFIRMATION

No addenda issued

QUESTIONNAIRE

1. Proposal Requirements*

Did you read through and confirm that you met all of the proposal requirements?

Yes

Please Note: *Responses to this question may be publicly displayed after the due date has passed.*

2. Please confirm that your company will accept the County's contract terms and conditions

Confirmed

Please Note: *Responses to this question may be publicly displayed after the due date has passed.*

3. Confidential Company Information (if applicable)

The County will treat all information submitted in a proposal as available for public inspection once the County has selected a contractor. If you believe that you have a legally justifiable basis under the California Public Records Act (Government Section 6250 et. seq.) for protecting the confidentiality of any information contained within your proposal, you must identify any such information, together with the legal basis of your claim in your proposal, and present such information in this section as part of your response package. Click "File Upload" below to upload your confidential documents.

2019_Financials_Beacon_Hill_Staffing_Group_Confidential.pdf
2020_Financials_Beacon_Hill_Staffing_Group_Confidential.pdf
2021_Financials_Beacon_Hill_Staffing_Group_Confidential.pdf
BHSG_Notice_-_CONFIDENTIAL_FINANCIAL_STATEMENTS.docx

4. Contractor Certification of Compliance*

WHEREAS it is in the best interest of Sacramento County that those entities with whom the County does business demonstrate financial responsibility, integrity and lawfulness, it is inequitable for those entities with whom the County does business to receive County funds while failing to pay court-ordered child, family and spousal support which shifts the support of their dependents onto the public treasury.

Therefore, in order to assist the Sacramento County Department of Child Support Services in its efforts to collect unpaid court-ordered child, family and spousal support orders, the following certification must be provided by all entities with whom the County does business:

CONTRACTOR hereby certifies that either:

(c) each Principal Owner (25% or more), does not have any existing child support orders

Please Note: *Responses to this question may be publicly displayed after the due date has passed.*

5. Contractor Certification of Compliance Cont...*

New CONTRACTOR shall certify that each of the following statements is true:

A. CONTRACTOR has fully complied with all applicable state and federal reporting requirements relating to employment reporting for its employees; and
B. CONTRACTOR has fully complied with all lawfully served wage and earnings assignment orders and notices of assignment and will continue to maintain compliance.

NOTE: Failure to comply with state and federal reporting requirements regarding a contractor's employees or failure to implement lawfully served wage and earnings assignment orders or notices of assignment constitutes a default under the contract; and failure to cure the default within 90 days of notice by the County shall be grounds for termination of the contract. Principal Owners can contact the Sacramento Department of Child Support Services at 1-866-901-3212, by writing to P.O. Box 269112, Sacramento, 95826-9112, or via the Customer Connect website at www.childsup.ca.gov.

Yes

Please Note: *Responses to this question may be publicly displayed after the due date has passed.*

6. Please confirm you accept the County Insurance Requirements*

INSURANCE REQUIREMENTS FOR

IT Staffing RFP 2022-RFP-0126

Without limiting CONTRACTOR's indemnification, CONTRACTOR shall procure and maintain for the duration of the Agreement, insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the Agreement by the CONTRACTOR, its agents, representatives, employees, or subcontractors. COUNTY shall retain the right at any time to review the coverage, form, and amount of the insurance required hereby. If in the opinion of the County Risk Manager, insurance provisions in these requirements do not provide adequate protection for COUNTY and for members of the public, COUNTY may require CONTRACTOR to obtain insurance sufficient in coverage, form and amount to provide adequate protection. COUNTY's requirements shall be reasonable but shall be imposed to assure protection from and against the kind and extent of risks that exist at the time a change in insurance is required.

I. VERIFICATION OF COVERAGE

CONTRACTOR shall furnish the COUNTY with certificates evidencing coverage required below. Copies of required endorsements must be attached to provided certificates. The County Risk Manager may approve self-insurance programs in lieu of required policies of insurance if, in the opinion of the Risk Manager, the interests of the COUNTY and the general public are adequately protected. All certificates, evidences of self-insurance, and additional insured endorsements are to be received and approved by the County before performance commences. The COUNTY reserves the right to require that CONTRACTOR provide complete, certified copies of any policy of insurance offered in compliance with these specifications.

II. MINIMUM SCOPE OF INSURANCE

Coverage shall be at least as broad as:

A. GENERAL LIABILITY: Insurance Services Office’s Commercial General Liability occurrence coverage form CG 0001. Including, but not limited to Premises/Operations, Products/Completed Operations, Contractual Liability, and Personal & Advertising Injury, without additional exclusions or limitations, unless approved by the County Risk Manager.

B. AUTOMOBILE LIABILITY: Insurance Services Office’s Commercial Automobile Liability coverage form CA 0001.

1. Commercial Automobile Liability: auto coverage symbol “1” (any auto) for corporate/business owned vehicles. If there are no owned or leased vehicles, symbols 8 and 9 for non-owned and hired autos shall apply.

2. Personal Lines automobile insurance shall apply if vehicles are individually owned.

C. WORKERS’ COMPENSATION: Statutory requirements of the State of California and Employer's Liability Insurance.

D. PROFESSIONAL LIABILITY with TECHNOLOGY ERRORS and OMISSIONS LIABILITY: Insurance covering liability for losses resulting or arising from negligent acts, errors or omissions in rendering computer or information technology services or from programming errors, software performance, data damage/destruction/corruption; including without limitation, failure to perform, and loss from unauthorized access, unauthorized use, virus transmission, denial of service and loss of income from network security failures in connection with the services provided under an Agreement.

E. UMBRELLA or Excess Liability policies are acceptable where the need for higher liability limits is noted in the Minimum Limits of Insurance and shall provide liability coverages that at least follow form over the underlying insurance requirements where necessary for Commercial General Liability, Commercial Automobile Liability, Employers’ Liability, and any other liability coverage (other than Professional Liability) designated under the Minimum Scope of Insurance.

F. CYBER LIABILITY INCLUDING ERRORS AND OMISSIONS, IDENTITY THEFT, INFORMATION SECURITY and PRIVACY INJURY LIABILITY

III. MINIMUM LIMITS OF INSURANCE

CONTRACTOR shall maintain limits no less than:

A. General Liability shall be on an Occurrence basis (as opposed to Claims Made basis). Minimum limits and structure shall be:

General Aggregate: $2,000,000

Products Comp/Op Aggregate: $2,000,000

Personal & Adv. Injury: $1,000,000

Each Occurrence: $2,000,000

Fire Damage: $ 100,000

B. AUTOMOBILE LIABILITY:

1. Commercial Automobile Liability for Corporate/business owned vehicles including non-owned and hired, $1,000,000 Combined Single Limit.

2. Personal Lines Automobile Liability for individually owned vehicles, $250,000 per person, $500,000 each accident, $100,000 property damage.

C. WORKERS' COMPENSATION: Statutory.

D. EMPLOYER'S LIABILITY: $1,000,000 per accident for bodily injury or disease.

E. PROFESSIONAL LIABILITY with TECHNOLOGY ERRORS AND OMISSIONS LIABILITY: $2,000,000 per claim and aggregate.

F. CYBER LIABILITY INCLUDING ERRORS AND OMISSIONS, IDENTITY THEFT, INFORMATION SECURITY and PRIVACY INJURY LIABILITY:

The minimum limits shall be not less than $2,000,000 per claim or incident and $2,000,000 aggregate. Coverage shall include but is not limited to:

Third party injury or damage (including loss or corruption of data) arising from a negligent act, error or omission or a data breach.

Defense, indemnity and legal costs associated with regulatory breach (including HIPAA), negligence or breach of contract.

Administrative expenses for forensic expenses and legal services.

Crisis management expenses for printing, advertising, mailing of materials and travel costs of crisis management firm, including notification expenses.

Identity event service expenses for identity theft education, assistance, credit file monitoring to mitigate effects of personal identity event, post event services.

IV. DEDUCTIBLES AND SELF-INSURED RETENTION

Any deductibles or self-insured retention that apply to any insurance required by this Agreement must be declared and approved by the COUNTY.

V. CLAIMS MADE PROFESSIONAL LIABILITY, TECHNOLOGY ERRORS & OMISSIONS LIABILITY, or CYBER LIABILITY INSURANCE

If professional liability, technology errors & omissions liability, or cyber liability coverage is written on a Claims Made form:

A. The "Retro Date" must be shown, and must be on or before the date of the Agreement or the beginning of Agreement performance by CONTRACTOR.

B. Insurance must be maintained and evidence of insurance must be provided for at least one (1) year after completion of the Agreement.

C. If coverage is cancelled or non-renewed, and not replaced with another claims made policy form with a "Retro Date" prior to the contract effective date, the CONTRACTOR must purchase "extended reporting" coverage for a minimum of one (1) year after completion of the Agreement.

D. Should any of the required professional liability, technology errors & omissions liability, and cyber liability insurance be provided under a form of coverage that includes a general annual aggregate limit or provides that claims investigation or legal defense costs be included in such general annual aggregate limit, such general annual aggregate limit shall be double the occurrence or claims limits specified above.

VI. OTHER INSURANCE PROVISIONS

The insurance policies required in this Agreement are to contain, or be endorsed to contain, as applicable, the following provision:

A. All Policies:

1. ACCEPTABILITY OF INSURERS: Insurance is to be placed with insurers with a current A.M. Best's rating of no less than A-VII. The County Risk Manager may waive or alter this requirement, or accept self-insurance in lieu of any required policy of insurance if, in the opinion of the Risk Manager, the interests of the COUNTY and the general public are adequately protected.

2. MAINTENANCE OF INSURANCE COVERAGE: The Contractor shall maintain all insurance coverages and limits in place at all times and provide the County with evidence of each policy's renewal ten (10) days in advance of its anniversary date.

Contractor is required by this Agreement to immediately notify County if they receive a communication from their insurance carrier or agent that any required insurance is to be canceled, non-renewed, reduced in scope or limits or otherwise materially changed. Contractor shall provide evidence that such cancelled or non-renewed or otherwise materially changed insurance has been replaced or its cancellation notice withdrawn without any interruption in coverage, scope or limits. Failure to maintain required insurance in force shall be considered a material breach of the Agreement.

VII. COMMERCIAL GENERAL LIABILITY AND/OR COMMERCIAL AUTOMOBILE LIABILITY

A. ADDITIONAL INSURED STATUS: The COUNTY, its officers, directors, officials, employees, and volunteers are to be endorsed as additional insureds as respects: liability arising out of activities performed by or on behalf of the CONTRACTOR; products and completed operations of the CONTRACTOR; premises owned, occupied or used by the CONTRACTOR; or automobiles owned, leased, hired or borrowed by the CONTRACTOR. The coverage shall contain no endorsed limitations on the scope of protection afforded to the COUNTY, its officers, directors, officials, employees, or volunteers.

B. CIVIL CODE PROVISION: Coverage shall not extend to any indemnity coverage for the active negligence of the additional insured in any case where an agreement to indemnify the additional insured would be invalid under Subdivision (b) of Section 2782 of the Civil Code.

C. PRIMARY INSURANCE: For any claims related to this Agreement, the CONTRACTOR's insurance coverage shall be endorsed to be primary insurance as respects the COUNTY, its officers, officials, employees and volunteers. Any insurance or self-insurance maintained by the COUNTY, its officers, directors, officials, employees, or volunteers shall be excess of the CONTRACTOR's insurance and shall not contribute with it.

D. SEVERABILITY OF INTEREST: The CONTRACTOR's insurance shall apply separately to each insured against whom claim is made or suit is brought, except with respect to the limits of the insurer's liability.

E. SUBCONTRACTORS: CONTRACTOR shall be responsible for the acts and omissions of all its subcontractors and additional insured endorsements as provided by CONTRACTORs subcontractor.

VIII. WORKERS' COMPENSATION

Workers' Compensation Waiver of Subrogation: The workers' compensation policy required hereunder shall be endorsed to state that the workers' compensation carrier waives its right of subrogation against the COUNTY, its officers, directors, officials, employees, agents or volunteers, which might arise by reason of payment under such policy in connection with performance under this

Agreement by the CONTRACTOR. Should CONTRACTOR be self-insured for workers' compensation, CONTRACTOR hereby agrees to waive its right of subrogation against COUNTY, its officers, directors, officials, employees, agents or volunteers.

VIIII. NOTIFICATION OF CLAIM

If any claim for damages is filed with CONTRACTOR or if any lawsuit is instituted against CONTRACTOR, that arise out of or are in any way connected with CONTRACTOR's performance under this Agreement and that in any way, directly or indirectly, contingently or otherwise, affect or might reasonably affect COUNTY, CONTRACTOR shall give prompt and timely notice thereof to COUNTY. Notice shall be prompt and timely if given within thirty (30) days following the date of receipt of a claim or ten (10) days following the date of service of process of a lawsuit.

Yes

Please Note: *Responses to this question may be publicly displayed after the due date has passed.*

7. Appendix I*

Use this document to indicate which Job Description catagoties you are proposing. Please download the below documents, complete, and upload.

- 2022-RFP0126_Appendix_I.xlsx

2022-RFP0126_Appendix_I-_final-Beacon_Hill.xlsx

Please Note: *Responses to this question may be publicly displayed after the due date has passed.*

8. Non-Collusion Affidavit*

I state that I am authorized to make this affidavit on behalf of my firm, and its owners, directors, and officers. I am the person responsible in my firm for the price(s) and the amount of this proposal.

I state that:

A. The price(s) and amount of this proposal have been arrived at independently and without consultation, communication or agreement with any other contractor, bidder or potential bidder, except as disclosed below in the exceptions field (accept with exceptions).
B. That neither the price(s) nor the amount of this proposal, and neither the approximate price(s) nor approximate amount of this proposal, have been disclosed to any other firm or person who is a bidder or potential bidder, and that they will not be disclosed before proposal opening.
C. No attempt has been made or will be made to induce any firm or person to refrain from submitting a proposal on this contract, or to submit a proposal higher than this proposal, or to submit any intentionally high or noncompetitive proposal/bid or other form of complementary proposal.
D. The proposal by my firm is made in good faith and not pursuant to any agreement or discussion with, or inducement from, any firm or person to submit a complementary or other noncompetitive proposal.
E. My firm, its affiliates, subsidiaries, officer, directors and employees are not currently under investigation by any governmental agency and have not in the last five years been convicted of or found liable for any act prohibited by State or Federal law in any jurisdiction, involving conspiracy or collusion with respect to bidding on any public contract.
F. No current or previous employee of the County of Sacramento (employed by County of Sacramento within the last calendar year) has been involved or is currently involved in any manner, directly or indirectly, with bidder's response or considerations in responding to this request.

I understand and my firm understands and acknowledges that the above representations are material and important, and will be relied upon by the County of Sacramento in awarding the contract(s) for which this proposal is submitted. I understand and my firm understands that any misstatement in this affidavit is and shall be treated as fraudulent concealment from the County of Sacramento of the true facts relating to the submission of proposals/bids for this contract. Any violation of this certification shall render bidder's response invalid. In such a case, bidder's response will be immediately disqualified.

Confirmed

Please Note: *Responses to this question may be publicly displayed after the due date has passed.*

9. Customer References*

Each reference must include customer/client firm name and address, contact name and phone number and type of service (staffing and/or project work). For the purpose of this RFP, only submit a total of three (3) IT Staffing References and a total of three (3) Special

Project Work references if bidding on the Special Projects section of the RFP. The list should include references for work performed in environments similar to that of the County.

If three (3) such references cannot be provided then three (3) references for services provided within the last twelve (12) months should be given, these references should be for services as similar as possible to those proposed by the Vendor.

Where the Vendor considers customer lists confidential, they will follow Confidential Information/Public Record instructions. It is the vendor responsibility to clearly label references as "Confidential Customer References."

If you are responding to the IT staffing section of the RFP, you must list three (3) IT Staffing references.

If you are responding to the Special Project Work section of the RFP, three (3) references must be for the Special Project Work references.

Submittal of a reference authorizes the County to investigate without limitation the background and current performance of your company. County will use the input of customer references regarding your capacity to perform in relation to all aspects of this RFP. References demonstrate Bidders proven record of providing IT staffing services.

The County will not accept references and resumes that were for job placement services. Customer references can be from any firm located in the United States.

Include three (3) IT Staffing references here:

Reference 1

- Agency/Company Name
- Project Name
- Project Size (Cost/Unit & Total Cost)
- Project Type
- Year Completed
- Name of Project Manager

- Email Address & Phone Number
- Brief Physical Description of Project

Reference 2

- Agency/Company Name
- Project Name
- Project Size (Cost/Unit & Total Cost)
- Project Type
- Year Completed
- Name of Project Manager
- Email Address & Phone Number
- Brief Physical Description of Project

Reference 3

- Agency/Company Name
- Project Name
- Project Size (Cost/Unit & Total Cost)
- Project Type
- Year Completed
- Name of Project Manager
- Email Address & Phone Number
- Brief Physical Description of Project

Include three (3) Special Projects references here:

Reference 1

- Agency/Company Name
- Project Name
- Project Size (Cost/Unit & Total Cost)
- Project Type
- Year Completed
- Name of Project Manager
- Email Address & Phone Number
- Brief Physical Description of Project

Reference 2

- Agency/Company Name
- Project Name
- Project Size (Cost/Unit & Total Cost)
- Project Type
- Year Completed
- Name of Project Manager
- Email Address & Phone Number
- Brief Physical Description of Project

Reference 3

- Agency/Company Name
- Project Name
- Project Size (Cost/Unit & Total Cost)
- Project Type
- Year Completed
- Name of Project Manager
- Email Address & Phone Number
- Brief Physical Description of Project

Reference 1

• Agency/Company Name: Beacon Hill Technologies/ UC Davis Health Systems (UCDHS)

• Project Name: Enterprise IT Infrastructure and VoIP Deployment

• Project Size (Cost/Unit & Total Cost): 30 Resources, Total Cost: $1.2 Million

• Project Type: Staff Augmentation

• Year Completed: 2020

• Name of Project Manager: Thinh Huynh

• Email Address & Phone Number: tkihuynh@ucdavis.edu, 916-730-0116

• Brief Physical Description of Project: The primary focus was to help deploy and install IT client devices for IT Infrastructure projects. Resources were responsible for the support of desktop/laptop, mobile devices, computer hardware and peripherals, Windows and Mac operating systems, and application software. Resources also followed documented procedures to configure and deploy workstations to match department or unit specific configurations and to comply with UCDHS security policies.

Reference 2

• Agency/Company Name: Beacon Hill Technologies/ Automobile Club of Southern California

• Project Name: IT Engineering and IT Architecture

• Project Size (Cost/Unit & Total Cost): 104 Resources, $8.7 Million

• Project Type: Staff Augmentation

• Year Completed: Ongoing

• Name of Project Manager: Sanyo Francis

• Email Address & Phone Number: Francis.sanyo@aaa-texas.com, 714-885-2727

• Brief Physical Description of Project: Beacon Hill's General IT Consulting Project for Automobile Club of Southern California involves multiple consulting roles requiring IT subject matter and IT engineering related skills and responsibilities focusing on IT architecture, program management, and data engineering. Our consultants assisted with application development, infrastructure, and operations projects.

Reference 3

• Agency/Company Name: Beacon Hill Technologies/ Fiscal Crisis Management and Assistance Team (FCMAT), California School Information Services (CSIS)

• Project Name: Standardized Account Code Structure Rewrite and Application Modernization

• Project Size (Cost/Unit & Total Cost): 9 Resources, $1.1 Million

• Project Type: Staff Augmentation

• Year Completed: Ongoing

• Name of Project Manager: Greg Scull

• Email Address & Phone Number: gscull@fcmat.org, 916-325-9278

• Brief Physical Description of Project: CSIS is a service of FCMAT, focusing on building modern software, training and supporting local education agencies' use of data to inform decision making and improve student achievement. Resources compromised of QA Engineers, UI/UX Developers, Full Stack Software Developers, and Instructional Writers were hired to support the rewriting of the Standardized Account Code Structure (SACS) system as a web-based application, as well as other FCMAT/CSIS software projects as needed.

Include three (3) Special Projects references here:

Reference 1

• Agency/Company Name: Beacon Hill Technologies/ California Department of Parks and Recreation

• Project Name: PCI Security Compliance Standardization

• Project Size (Cost/Unit & Total Cost): 2 Resources, Total: $647,000

• Project Type: Professional Services

• Year Completed: 2021

• Name of Project Manager: Calvin McGee

• Email Address & Phone Number: calvin.mcgee@dre.ca.gov, 916-651-1426

• Brief Physical Description of Project: Consultants were responsible for working on credit card payment applications, ensuring the applications were secure and compliant according to PCI SSC standards.

Reference 2

• Agency/Company Name: Beacon Hill Technologies/ Genentech

• Project Name: Project Viper - Pharmaceutical Technical Development

• Project Size (Cost/Unit & Total Cost): 4 Resources, Total: $932,168

• Project Type: Professional Services

• Year Completed: Ongoing

• Name of Project Manager: (Genentech Manager): Deepa Nadarajah

• Email Address & Phone Number: nadarajah.deepa@gene.com, 650-225-7982

• Brief Physical Description of Project: Consultants will be responsible for driving the strategic roadmap and collaborating with enterprise and solution architects across the organization to develop and refine architecture standards. Consultants will also monitor solutions in support of Genentech's objective to build an easy to use, well performing, scalable, and secure design solution.

Reference 3

• Agency/Company Name: Beacon Hill Technologies/ Wells Fargo

• Project Name: Network Infrastructure Delivery and Product Upgrade

• Project Size (Cost/Unit & Total Cost): 33 Resources, $12 Million

• Project Type: Professional Services

• Year Completed: Ongoing

• Name of Project Manager: Carol Waggener

• Email Address & Phone Number: carol.l.waggener@wellsfargo.com, 602-692-1618

• Brief Physical Description of Project: With direction from our client's original stakeholders, Beacon Hill's scoped project team was comprised of primarily mid-senior level engineers and several subject matter experts to help guide the execution of work. The initial resourcing plan was focused on project teams that were skilled in both Data Center/Ethernet (primarily) and Scrum Master Agile resources to adjust to the new product model.

Please Note: *Responses to this question may be publicly displayed after the due date has passed.*

10. Risk Assessment Questionnaire*

Please download the below documents, complete, and upload.

- Risk_Assessment_Questionnai...

Risk_Assessment_Questionnaire-Beacon_Hill.pdf
Appendix_K_-_Question_Nine_Beacon_Hill.pdf
Please Note: *Responses to this question may be publicly displayed after the due date has passed.*

11. Iran Contracting Act Disclosure Form *

(California Public Contract Code, sections 2202-2208)

When responding to a bid or proposal or executing a contract or renewal for a County of Sacramento contract for goods or services of $1,000,000 or more, a vendor must either:

A. certify it is not on the current list of persons engaged in investment activities in Iran created by the California Department of General Services ("DGS") pursuant to Public Contract Code section 2203(b) and is not a financial institution extending twenty million dollars ($20,000,000) or more in credit to another person, for 45 days or more, if that other person will use the credit to provide goods or services in the energy sector in Iran and is identified on the current list of persons engaged in investment activities in Iran created by DGS; or
B. demonstrate it has been exempted from the certification requirement for that solicitation or contract pursuant to Public Contract Code section 2203(c) or (d).

To comply with this requirement, please select one of the options below. Please note: California law establishes penalties for providing false certifications, including civil penalties equal to the greater of $250,000 or twice the amount of the contract for which the false certification was made; contract termination; and three-year ineligibility to bid on contracts. (Public Contract Code section 2205.)

OPTION #1 - CERTIFICATION

I certify I am duly authorized to execute this certification on behalf of the vendor/financial institution, and the vendor/financial institution is not on the current list of persons engaged in investment activities in Iran created by DGS and is not a financial institution extending twenty million dollars ($20,000,000) or more in credit to another person/vendor, for 45 days or more, if that other person/vendor will use the credit to provide goods or services in the energy sector in Iran and is identified on the current list of persons engaged in investment activities in Iran created by DGS.

OPTION #2 – EXEMPTION

Pursuant to Public Contract Code sections 2203(c) and (d), a public entity may permit a vendor/financial institution engaged in investment activities in Iran, on a case-by-case basis, to be eligible for, or to bid on, submit a proposal for, or enters into or renews, a contract for goods and services. If you have obtained an exemption from the certification requirement under the Iran Contracting Act, please select "EXEMPTION" below, and attach documentation demonstrating the exemption approval with your electronic submission.

Certification

Please Note: *Responses to this question may be publicly displayed after the due date has passed.*

12. Certification Regarding Debarment and Suspension*

CONTRACTOR agrees to comply with 5 U.S.C. 1501-1508, 31 U.S.C. §1352 and 45 CFR Part 76.100 (Code of Federal Regulations), which provides that federal funds may not be used for any contracted services, if CONTRACTOR is debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any federal department or agency.

I (We) certify to the best of my (our) knowledge and belief, that CONTRACTOR named below and its principals:

A. Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any federal department or agency;
B. Have not within a three (3)-year period preceding this proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, state, or local) transaction or contract under a public transaction; violation of federal or state antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
C. Are not presently indicted or otherwise criminally or civilly charged by a governmental entity (federal, state, or local) with commission of any of the offenses enumerated in paragraph (2) of this certification; and
D. Have not within a three (3)-year period preceding this application/proposal/agreement had one or more public transactions (Federal, State, or local) terminated for cause or default.
E. Shall notify COUNTY OF SACRAMENTO, CONTRACT & PURCHASING SERVICES DIVISION within ten (10) days of receipt of notification that CONTRACTOR is subject to any proposed or pending debarment, suspension, indictments or termination of a public transaction.

F. Shall obtain a certification regarding debarment and suspension from all its subcontractors that will be funded through this Agreement.
G. Hereby agree to terminate immediately, any subcontractor's services that will be/are funded through this Agreement, upon discovery that the subcontractor is ineligible or voluntarily excluded from covered transactions by any federal department or agency.

Confirmed

Please Note: *Responses to this question may be publicly displayed after the due date has passed.*

13. SAM.gov*

Please enter your legal entity name for SAM.gov verification.

Our legal entity name is Beacon Hill Staffing Group LLC and our SAM CAGE Code is 4MRU2.

Click to Verify *Value will be copied to clipboard*

Please Note: *Responses to this question may be publicly displayed after the due date has passed.*

14. 6.3. Voice and Data Network Management Group

Upload Resumes' for this group here, multiple Job Descriptions may be included in this group, the documents must reference the appropriate Job Description.

6.3_VOICE_AND_DATA_NETWORK_MANAGEMENT_GROUP.zip

15. 6.4. Project Management/Application Development Group

Upload Resumes' for this group here, multiple Job Descriptions may be included in this group, the documents must reference the appropriate Job Description.

6.4_PROJECT_MANAGEMENTAPPLICATION_DEVELOPMENT_GROUP.zip

16. 6.5. Enterprise Content Management Group

Upload Resumes' for this group here, multiple Job Descriptions may be included in this group, the documents must reference the appropriate Job Description.

6.5_ENTERPRISE_CONTENT_MANAGEMENT_GROUP_(2).zip

17. 6.6. Database group

Upload Resumes' for this group here, multiple Job Descriptions may be included in this group, the documents must reference the appropriate Job Description.

6.6_DATABASE_GROUP.zip

18. 6.7. Desktop and Server Group

Upload Resumes' for this group here, multiple Job Descriptions may be included in this group, the documents must reference the appropriate Job Description.

6.7_DESKTOP_AND_SERVER_GROUP.zip

19. 6.8. Geographic Information System (GIS) Group

Upload Resumes' for this group here, multiple Job Descriptions may be included in this group, the documents must reference the appropriate Job Description.

6.8_GEOGRAPHIC_INFORMATION_SYSTEM_(GIS)_GROUP.zip

20. 6.9. SAP Group

Upload Resumes' for this group here, multiple Job Descriptions may be included in this group, the documents must reference the appropriate Job Description.

6.9_SAP_GROUP.zip

21. 6.10. Electronic Data Interchange (EDI) Group

Upload Resumes' for this group here, multiple Job Descriptions may be included in this group, the documents must reference the appropriate Job Description.

6.10_ELECTRONIC_DATA_INTERCHANGE_(EDI)_GROUP.zip

22. 6.11. Lakehouse (Data Lake and Data Warehouse) Group

Upload Resumes' for this group here, multiple Job Descriptions may be included in this group, the documents must reference the appropriate Job Description.

6.11_LAKEHOUSE_(Data_Lake_and_Data_Warehouse)_GROUP.zip

23. 6.12. Cloud Computing Group

Upload Resumes' for this group here, multiple Job Descriptions may be included in this group, the documents must reference the appropriate Job Description.

6.12_CLOUD_COMPUTING_GROUP.zip

24. 6.13. Radio Systems Support Group

Upload Resumes' for this group here, multiple Job Descriptions may be included in this group, the documents must reference the appropriate Job Description.

6.13_RADIO_SYSTEMS_SUPPORT_GROUP.zip

25. 6.14. Information Security Group

Upload Resumes' for this group here, multiple Job Descriptions may be included in this group, the documents must reference the appropriate Job Description.

6.14_INFORMATION_SECURITY_GROUP.zip

26. 6.15. User Experience/User Interface Group

Upload Resumes' for this group here, multiple Job Descriptions may be included in this group, the documents must reference the appropriate Job Description.

6.15_USER_EXPERIENCE_USER_INTERFACE_GROUP.zip

27. 6.16. Special Projects/Request for Services

Upload Resumes' for this group here, multiple Job Descriptions may be included in this group, the documents must reference the appropriate Job Description.

6.16_SPECIAL_PROJECTS_REQUEST_FOR_SERVICES.zip

28. Solicitation Exceptions*

Please list all exceptions below referring to name of specific section and (where applicable) paragraph, subsection number, or other identifier. For each exception, please quote the statement(s) to which you are taking an exception, for reference during bid analysis. Exceptions considered excessive or affecting vital terms, conditions or specifications may reduce or eliminate your prospects for award.

Please include the following with every exception (if your company has no exceptions, type "N/A" in this field):

A. Page #
B. Section#/Title
C. Exception Description

For page one, question three of the Contract Risk Assessment questionnaire, which asks us to please provide complete copies of your most recent independently audited accounts and annual reports for the last three (3) years, we have included this information in the confidential company information question 3. Beacon Hill is a private company, and therefore our financial statements are private and confidential and not shared with our employees.

Additionally, the RFP, Page 45 states, "Vendors that are proposing IT Staffing services must SUBMIT ONLY ONE current resume for each individual IT Grouping and must be from the bidding vendor. Since we are to provide resumes from each of our references, we have provided three current resumes for section 6.4 Project Management/Application Development Group, which each represent different references we have submitted. ..

Please Note: *Responses to this question may be publicly displayed after the due date has passed.*