



Department of General Services

Joshua Green
Director

Divisions

- Administrative & Business Services
- Architectural Services
- Contracts & Purchasing Services
- Facility Planning & Management
- Fleet Services
- Real Estate
- Support Services

County of Sacramento

September 29, 2025

Subject: Notice of Intent to Award

2025-RFP-0059 Arborist and Tree Care Services

Dear Interested Proposers:

The County of Sacramento has concluded its evaluation of Request for Proposal (RFP) No. 2025-RFP-0059 Arborist and Tree Care Services. The Contract and Purchasing Services Division received six (6) valid proposals that met the RFP requirements.

After a thorough and highly competitive selection process, the County of Sacramento intends to award contracts to the top three (3) scoring Proposers:

Selected Proposers
Fallen Leaf Tree, LLC
West Coast Arborists, Inc.
A Plus Tree, LLC

Proposals were scored on qualifications, experience, staffing and team composition, approach and methodology, cost proposal, and quality assurance and compliance. Pursuant to Sections 2.56.420 and 2.56.440 of the Sacramento County Code, an additional point preference credit of 5% and/or 2% shall be granted to eligible Local and Micro Business Enterprises.

Summary of Evaluation Scores:

Proposers	Score(500)
Fallen Leaf Tree, LLC	488.99
West Coast Arborists, Inc.	445.20

A Plus Tree, LLC	408
Davey Resource Group	385
Skyview Tree Experts, Inc.	362
New Image Landscape Company	330

This Notice of Intent to Award is contingent upon Section 71-J of the Sacramento County Charter approval, Board of Supervisor approval, and successful contract negotiations. A complete bid summary breakdown will be available on OpenGov after such approvals are received and negotiations are completed. If negotiations are not successful, the County will begin negotiations with the next highest scoring Proposer.

The anticipated contract period will begin on December 9, 2025 and conclude on December 8, 2026 with the option to renew for four additional years, for a total contract duration of five years.

Please note that the County’s sole objective in the evaluation process is to determine which proposals best meet its requirements. Any final analysis or weighted score does not imply that one proposal is inherently superior to another, but rather that the selected proposals offer the most suitable overall solution for the County’s current and anticipated needs.

The County of Sacramento expresses gratitude to all vendors who responded to this solicitation and continues to encourage all vendors to monitor and participate in future Public OpenGov Procurement opportunities and solicitations.

Respectfully,

DocuSigned by:

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Maria Cojocari
 Senior Contract Services Officer
 Contract and Purchasing Services Division
 County of Sacramento
 916-876-6363
cojocarim@saccounty.gov